

## **INTEVAC INC**

#### FORM 8-K (Current report filing)

### Filed 10/26/09 for the Period Ending 10/26/09

Address 3560 BASSETT STREET

SANTA CLARA, CA, 95054

Telephone 4089869888

CIK 0001001902

Symbol IVAC

SIC Code 3559 - Special Industry Machinery, Not Elsewhere Classified

Industry Industrial Machinery & Equipment

Sector Industrials

Fiscal Year 12/31

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

## CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

October 26, 2009

Date of Report (date of earliest event reported)

## INTEVAC, INC.

(Exact name of Registrant as specified in its charter)

State of Delaware

(State or other jurisdiction of incorporation or organization)

0-26946

(Commission File Number)

**94-3125814** (IRS Employer

Identification Number)

3560 Bassett Street Santa Clara, CA 95054

(Address of principal executive offices)

(408) 986-9888

(Registrant's telephone number, including area code)

#### N/A

(Former name or former address if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On October 26, 2009, Intevac, Inc. issued a press release reporting its financial results for the three and nine months ended September 26, 2009. A copy of the press release issued by the Company concerning the foregoing results is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

The foregoing information is intended to be furnished under Item 2.02 of Form 8-K, "Results of Operations and Financial Condition." This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits

(c) Exhibits

99.1 Press Release.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INTEVAC, INC.

Date: October 26, 2009

/s/ JEFFREY ANDRESON

Jeffrey Andreson Executive Vice President, Finance and Administration, Chief Financial Officer, Treasurer and Secretary



Jeff Andreson Chief Financial Officer (408) 986-9888 Claire McAdams Investor Relations (530) 265-9899

#### INTEVAC ANNOUNCES RESULTS FOR THE THIRD QUARTER OF 2009

Santa Clara, Calif.—October 26, 2009—Intevac, Inc. (Nasdaq: IVAC) today reported financial results for the quarter and nine months ended September 26, 2009.

The net loss for the quarter was \$1.8 million, or \$0.08 per diluted share, on 22.0 million weighted-average shares outstanding. The net loss included \$1.0 million of equity-based compensation expense, equivalent to \$0.03 per diluted share. For the third quarter of 2008, the net loss was \$3.4 million, or \$0.15 per diluted share, on 21.8 million weighted-average shares outstanding, which included \$1.8 million of equity-based compensation expense, equivalent to \$0.06 per diluted share.

Revenues for the quarter were \$19.2 million, including \$12.3 million of Equipment revenues and Intevac Photonics revenues of \$6.9 million. Equipment revenues consisted of one 200 Lean ® system, as well as upgrades, spares and service. Intevac Photonics revenues consisted of \$4.5 million of research and development contracts and \$2.3 million of product sales or 33.9% of Photonics revenues. For the third quarter of 2008, revenues were \$28.6 million, including \$22.9 million of Equipment revenues and \$5.7 million of Intevac Photonics revenues, which included \$2.4 million of product sales or 42.2% of Photonics revenues.

Equipment gross margin was 48.2%, compared to 39.2% in the second quarter of 2009 and 31.8% in the third quarter of 2008. The sequential improvement in Equipment gross margin reflected higher-margin upgrades and improved factory utilization, while the year-over-year increase reflected changes in product mix to higher-margin technology upgrades. Intevac Photonics gross margin was 40.1%, compared to 34.1% in the second quarter of 2009 and 31.9% in the third quarter of 2008. The increase in Photonics gross margin was primarily a result of higher-margin development contracts and lower product manufacturing costs. Consolidated gross margin was 45.3%, compared to 31.8% in the third quarter of 2008.

Operating expenses for the quarter totaled \$12.4 million, a decline of 22.4% compared to \$16.0 million in the third quarter of 2008 and a decline of 3.0% compared to \$12.8 million in the second quarter of 2009. Operating expenses declined compared to the second quarter of 2009 and to the third quarter of 2008 reflecting the cost savings from our global cost reduction plan.

The net loss for the first nine months of 2009 was \$12.1 million, or \$0.55 per diluted share, on 21.9 million weighted-average shares outstanding. The net loss included \$3.7 million of equity-based compensation expense, equivalent to \$0.12 per diluted share. For the first nine months of 2008 the net loss was \$2.7 million, or \$0.13 per diluted share, on 21.7 million weighted-average shares outstanding. The net loss included \$5.0 million of equity-based compensation expense, equivalent to \$0.16 per diluted share.

Revenues for the first nine months of 2009 were \$43.8 million, including \$24.5 million of Equipment revenues and \$19.3 million of Intevac Photonics revenues. Equipment revenues consisted of one 200 Lean ® system as well as disk lubrication systems, equipment upgrades, spares and service. Intevac Photonics revenues consisted of \$11.5 million of research and development contracts and \$7.8 million of product sales or 40.4% of Photonics revenues. In the

first nine months of 2008, revenues were \$93.9 million, including \$75.6 million of Equipment revenues and \$18.3 million of Intevac Photonics revenues, which included \$6.8 million of product sales or 37.4% of Photonics revenues.

Equipment and Intevac Photonics gross margins for the first nine months of 2009 were 41.4% and 37.9%, respectively, compared to 40.9% and 36.4% in the first nine months of 2008. The improvement in Equipment gross margin reflected changes in product mix partially offset by lower revenues and factory absorption. The increase in Intevac Photonics margin reflected higher-margin development contracts and an increased percentage of revenue derived from higher-margin product shipments. Consolidated gross margin in the first nine months of 2009 was 39.9%, compared to 40.0% in the first nine months of 2008.

Operating expenses for the first nine months of 2009 totaled \$38.9 million, and declined 19.4% from \$48.2 million in the first nine months of 2008. Operating expenses declined primarily as the result of decreased spending on development of new Equipment products as well as the result of cost savings from our global cost reduction plan.

Order backlog totaled \$52.2 million on September 26, 2009, compared to \$44.0 million on June 27, 2009 and \$18.5 million on September 27, 2008. Backlog as of September 26, 2009 includes five 200 Lean ® systems, compared to five on June 27, 2009 and one on September 27, 2008.

"We are encouraged by the continued recovery in the hard drive market, which has surpassed all expectations going into 2009," commented Kevin Fairbairn, president and chief executive officer of Intevac. "There are indications of tightness in the current supply of media, particularly for the mobile market. In the third quarter, heightened levels of capacity utilization led to the first capacity tool orders for Intevac since 2008. Positive momentum continues in our Photonics business, where we achieved ten percent growth in revenue from the prior quarter and record levels of orders and backlog."

#### **Conference Call Information**

The company will discuss its financial results and outlook in a conference call today at 1:30 p.m. PDT (4:30 p.m. EDT). To participate in the teleconference, please call toll-free (877) 718-5111 prior to the start time. For international callers, the dial-in number is (719) 325-4831. You may also listen live via the Internet at the company's website, www.intevac.com, under the Investors link, or at www.earnings.com. For those unable to attend, these web sites will host an archive of the call. Additionally, a telephone replay of the call will be available for 48 hours beginning today at 7:30 p.m. EDT. You may access the replay by calling (888) 203-1112 or, for international callers, (719) 457-0820, and providing conference ID 5562342.

#### **About Intevac**

Intevac was founded in 1991 and has two businesses: Equipment and Intevac Photonics.

Equipment Business: We are a leader in the design, manufacture and marketing of high-productivity lean manufacturing systems and have been producing Lean Thinking platforms since 1994. We are the leading supplier of magnetic media processing systems to the hard drive industry and offer highly efficient technology solutions to the photovoltaic industry and advanced etch systems to the semiconductor industry.

Intevac Photonics: We are a leader in the development and manufacture of leading edge, high-sensitivity imaging products and vision systems, as well as table-top and handheld Raman instruments. Markets addressed include military, industrial, physical science and life science.

For more information call 408-986-9888, or visit the company's website at www.intevac.com.

200 Lean ® is a registered trademark of Intevac, Inc.

#### Safe Harbor Statement

This press release includes statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"). Intevac claims the protection of the safe-harbor for forward-looking statements contained in the Reform Act. These forward-looking statements are often characterized by the terms "may," "believes," "projects," "expects," or "anticipates," and do not reflect historical facts. Specific forward-looking statements contained in this press release include, but are not limited to; tightness in media supply and expected momentum of the Photonics business. The forward-looking statements contained herein involve risks and uncertainties that could cause actual results to differ materially from the company's expectations. These risks include, but are not limited to: oversupply in the media industry and failure to achieve historical growth rates for the Photonics business, each of which could have a material impact on our business, our financial results, and the company's stock price. These risks and other factors are detailed in the company's regular filings with the U.S. Securities and Exchange Commission.

[Financial tables on following pages]

# INTEVAC, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

		Three mon	ded	Nine months ended				
	Se	September 26, 2009		otember 27, 2008	Se	ptember 26, 2009	Sep	otember 27, 2008
Net revenues								
Equipment	\$	12,293	\$	22,855	\$	24,477	\$	75,558
Intevac Photonics		6,862		5,705		19,304		18,309
Total net revenues		19,155		28,560		43,781		93,867
Gross profit		8,678		9,085		17,456		37,529
Gross margin								
Equipment		48.2%		31.8%	41.49			40.9%
Intevac Photonics		40.1%		31.9%	37.9			36.4%
Consolidated		45.3%		31.8%		39.9%		40.0%
Operating expenses								
Research and development		6,840		8,620		22,255		26,426
Selling, general and administrative		5,551		7,341		16,654		21,818
Total operating expenses		12,391		15,961		38,909		48,244
Operating loss								
Equipment		(1,836)		(4,357)		(14,306)		(4,494)
Intevac Photonics		(628)		(1,824)		(3,248)		(3,715)
Corporate		(1,249)		(695)		(3,899)		(2,506)
Total operating loss		(3,713)		(6,876)		(21,453)		(10,715)
Interest and other income		122	884		780		3,101	
Loss before income tax benefit		(3,591)		(5,992)		(20,673)		(7,614)
Income tax benefit		1,799		2,639		8,621		4,887
Net loss	\$	(1,792)	\$	(3,353)	\$	(12,052)	\$	(2,727)
Net loss per share								
Basic	\$	(0.08)	\$	(0.15)	\$	(0.55)	\$	(0.13)
Diluted	\$	(0.08)	\$	(0.15)	\$	(0.55)	\$	(0.13)
Weighted average common shares outstanding	•	,		,		,		, ,
Basic		22,014		21,761		21,942		21,700
Diluted		22,014		21,761		21,942		21,700

## INTEVAC, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

	September 26, 2009	December 31, 2008	
	(Unaudited)	(see Note)	
ASSETS			
Current assets			
Cash, cash equivalents and short-term investments	\$ 31,766	\$ 39,201	
Accounts receivable, net	12,313	15,014	
Inventories	22,792	17,674	
Deferred tax assets	3,356	3,204	
Prepaid expenses and other current assets	5,498	4,806	
Total current assets	75,725	79,899	
Long town in contracts	05.070	00,000	
Long-term investments	65,973	66,328	
Property, plant and equipment, net	13,290	14,886	
Deferred tax assets	18,880	14,765	
Goodwill	7,905	7,905	
Other intangible assets, net	3,660	4,054	
Other long-term assets  Total assets	1,257 \$ 186,690	1,332 \$ 189,169	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities			
Note payable	\$ —	\$ 2,000	
Accounts payable	5,203	4,214	
Accrued payroll and related liabilities	3,176	3,395	
Other accrued liabilities	4,191	3,175	
Customer advances	5,745	2,807	
Total current liabilities	18,315	15,591	
Other long-term liabilities	203	509	
Stockholders' equity			
Common stock (\$0.001 par value)			
	22	22	
Additional paid in capital	22 133,382		
Additional paid in capital Accumulated other comprehensive loss		22 128,686 (4,808)	
	133,382	128,686	
Accumulated other comprehensive loss	133,382 (2,349)	128,686 (4,808	

Note: Amounts as of December 31, 2008 are derived from the December 31, 2008 audited consolidated financial statements.

## INTEVAC, INC. SUPPLEMENTAL INFORMATION REGARDING EQUITY-BASED COMPENSATION EXPENSE

(In thousands, except per share amounts) (Unaudited)

The effect of recording equity-based compensation expense for the three- and nine-month periods ended September 26, 2009, and September 27, 2008 were as follows:

	Three Months Ended				Nine Months Ended				
	September 26, 2009				September 26, 2009		Sep	ptember 27, 2008	
Equity-based compensation by type of award:									
Stock options	\$	834	\$	1,311	\$	3,051	\$	3,960	
Employee Stock Purchase Plan		174		478		624		978	
Amounts (capitalized as inventory) released to cost of sales		(9)		(23)		34		66	
Total equity-based compensation		999		1,766		3,709		5,004	
Tax effect on equity-based compensation		(291)		(512)		(1,077)		(1,499)	
Net effect on net income	\$	708	\$	1,254	\$	2,632	\$	3,505	
Effect on earnings per share:									
Basic	\$	0.03	\$	0.06	\$	0.12	\$	0.16	
Diluted	\$	0.03	\$	0.06	\$	0.12	\$	0.16	